



Applying Company Only

Submit before Oct. 6

No. 13 Requests for Estimates for On-site Work and Transportation

Exhibitor's Manual Page 11-16

To: SANKYU INC **[Charge]**

Date:

Exhibitor:	Booth No.	
Contact: Mr./Ms. Section:	Management Office Use	
TEL:	FAX:	E-mail:

Please refer to the standard fee on the reverse page.

<Move-in>

<Move-out>

<input type="checkbox"/> 1. Unloading of truck(s) at venue and install in the booth by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane	<input type="checkbox"/> 1. Loading of truck(s) at venue by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane
<input type="checkbox"/> 2. Transportation to venue and install in the booth by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane	<input type="checkbox"/> 2. Loading and transport to the desired destination by; <input type="checkbox"/> Forklift / <input type="checkbox"/> Crane
<input type="checkbox"/> 3. Assembly of machinery	<input type="checkbox"/> 3. Disassembly of machinery
<input type="checkbox"/> 4. Temporary storage of empty cartons	<input type="checkbox"/> 4. Delivery of empty cartons to the booth

Loading Point ↓ Makuhari Messe	Address:
Delivery Point ↑ Makuhari Messe	Address: <input type="checkbox"/> Same as loading point
Person Responsible	Tel: Mobile tel:

Items				
Quantity, Weight and Packaging	Total quantity:	Total weight:	Packaging:	
Size and Weight	L × W × H kg No. items:			
	L × W × H kg No. items:			
	L × W × H kg No. items:			
Vehicles used to bring in exhibits and number of loads brought in	4 ton trucks	10 ton trucks	Trailers	
Desired Work Date	Move-in	Date: Time (approx.):	Move-out	Date: Time (approx.):

Submit to

SANKYU INC (Mr.TAKAGAKI)

6-5-3 Kachidoki Chuo-Ku Tokyo 104-0054 JAPAN

TEL: +81-3-3536-4019 Fax: +81-3-3536-4460 E-mail:r.takagaki@sankyu.co.jp

No.13 Requests for Estimates for On-site Work and Transportation [charge]

■ Standard fees for moving items in and out of the venue

Fees for moving items in and out are divided into three categories: (a) transportation fees, (b) fees for loading, unloading and setting up inside the booth and (c) fees for special work.

Notes:

- For fees for unpacking, packing and crating of foreign cargo, please consult separately with your cargo-handling contractor.
- Separate estimates apply for work outside normal hours, handling of large-volume goods, moving-in/out of items weighing over 9 ton each, use of large-scale cargo-handling machinery and special work.
- Separate estimates apply for rental of cargo-handling machinery and dispatch of workers.

(a) Transportation Fees

For fees for transportation from the point of origin to the venue and from the venue to the point of origin, please obtain estimates with your cargo-handling contractor.

(b) Basic Work Fees (loading, unloading and setting up in the venue)

Basic work consists of moving items in and out of the venue, within the following scope:

- Moving items in: Moving items from vehicles to their designated locations in the exhibitor's booth and setting them up
- Moving items out: Loading items onto vehicles from their designated locations in the exhibitor's booth

Item	Vehicle Category	Work Fee (including tax)
Using a Crane	10 ton vehicle, per vehicle	¥99,000
	4 ton vehicle, per vehicle	¥55,000
Using a Forklift	10 ton vehicle, per vehicle	¥57,200
	4 ton vehicle, per vehicle	¥38,500

Notes:

- The above figures assume weight of less than 9 ton per item. Separate estimates apply for items of 9 ton or more.
- The capacity of the forklift indicated above is 3.5 ton.
- A separate estimate applies if three or more loading or unloading vehicles will be used.
- There may be additional costs depending on the working conditions.

(c) Fees for Special Work

For the use of cargo-handling machinery for special work other than move-in/out and installing, such as assembly, disassembly and centering, fees are as follows.

Item	VehicleCategory	Work Fee (including tax)
Using a Crane	One vehicle with Two workers	¥35,750 / 30 min.
Using a Forklift	One vehicle with Two workers	¥28,050 / 30 min.